



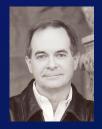
## **Eco-Friendly Digital Signage Displays**

### In 7th Framework Programme 3 December 2014

## Company & Management



- Electronic Paper Display Company
- Offices & Labs in Tartu, Estonia
- Founded in August 2007
- ~2.5M € in Grant & Private Funding
- ~10 People (staff, consultants, advisors)



Mark Willner CEO



George Melnik CTO



Madis Vahtre VP Bus Dev



Laura Päit COO



Nick Sheridon Advisor



## Our Big Idea







- Printed, full color, low power & low cost electronic paper displays\* for <u>outdoor advertising</u>
  Initially targeting outdoor public information
- Large Market Gated By Current Technologies
  - Our technology will remove adoption barriers & drive growth
- Leveraging A Proven Technology
  - B&W proven, our breakthrough is COLOR
- \* Printed paper like readability, thin & lightweight, reflect ambient light & zero power most of the time



## What is Out-Of-Home Advertising?















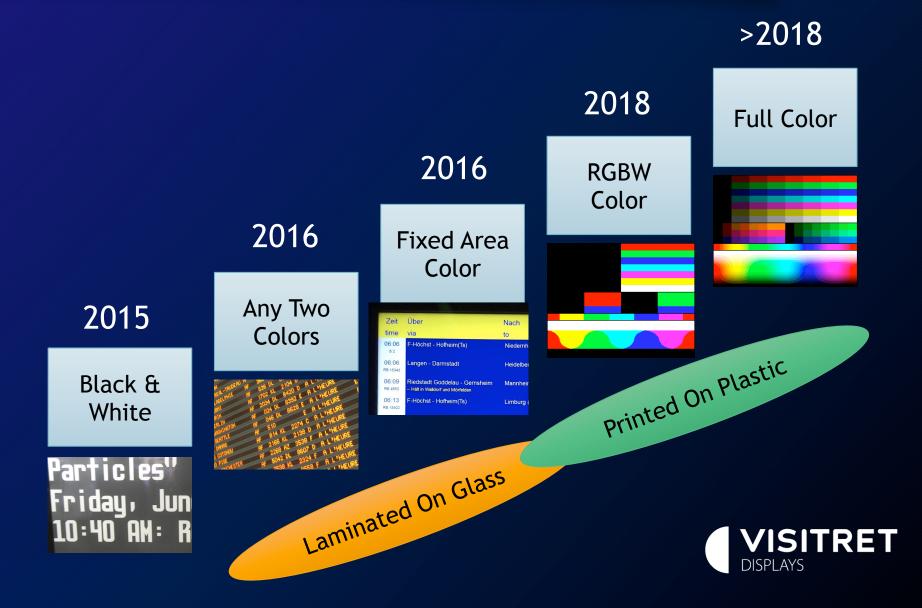






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## Technology Roadmap



## Market Entry Target - Public Transportation





- Best fit for near term technology capabilities
  Two-color acceptable in most applications
- Maximizes unique competitive advantages
  - Outdoor suitability, large pixel size & low cost



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## **Grant Funding**

#### European Commission E-Signage Demo

- 3M € Total, 1.8M € From EC, 911K € For Visitret
- "Viability verification and market launch preparations for outdoor electronic message board displays"

#### Enterprise Estonia Polyflex

- 941K € Total, 821K € From EAS For Visitret
- "Process oriented process and product development"

#### Prior Grants

- European Commission E-Signage 495K € For Visitret
- Others

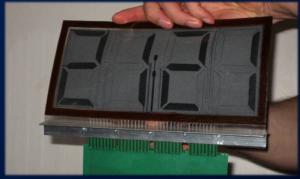




## e=signage

- Electronic paper message board for outdoor use with carbon NanoBud & GPRS I/O layer
  - 01/11/2011 30/04/2013
  - 9 partners (5 SME & 4 RTD)
  - Total Budget of 1,355,000EUR
  - EU Contribution of 1,055,000 EUR
- R&D project for:
  - Display active layer (Visitret's material);
  - Front-plane electrodes (Canatu);
  - Backplane proof-of-concept (Canatu/VTT);
  - Communication software;









esignage





















# e=signage

 Viability verification and market launch preparations for OEMB displays

- 01/01/2014 31/08/2015
- 6 partners (5 SMEs & Coordinator)
- Total Budget ~3M EUR
- EU Contribution ~1.8M EUR



• Widely usable OEMB display module

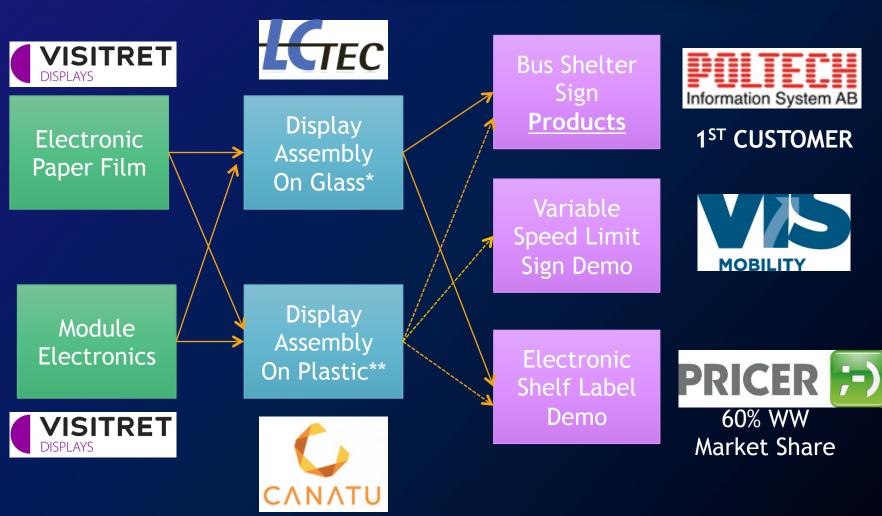




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## esignage



\*Subcontract from Visitret \*\* CNT-based proof-of-concept



## Visitret Displays









## Thank You

Laura Päit laura.pait@visitret.com www.visitret.com

